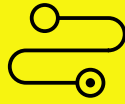




allfoye
Strategy & Transformation

ESCALATION MANAGEMENT

Is your transformation project threatening
to get out of hand or fail completely?
Our experienced experts resolve deep-seated
conflicts and get your project back on track.



ESCALATE CORRECTLY: FOCUS ON THE ESSENTIALS

Large transformation projects are challenging for any organization. A certain amount of conflict and delay is therefore factored in at the start and resolved in day-to-day business. It is critical when difficult situations develop into a real crisis: all previous attempts at a solution have failed, costs have been massively exceeded, and planning is getting out of hand. Constructive solutions become a distant prospect – in the worst case, the project is threatened with cancellation.

Dissolve the negative vortex with escalation management and redirect your focus back to the essentials. Is this the easy way? Certainly not – but it is unavoidable to ensure the long-term success of a project in crisis.



EXPERIENCED CONSULTANTS AS CRISIS NAVIGATORS

Our experienced experts support you in deadlocked project situations as de-escalation managers. Confidently and pragmatically, they find solutions, create the necessary conditions for further project work – and keep your overriding corporate goal in mind.

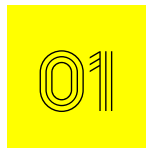
With clear communication, tact and professional competence, our experts provide structure, tackle problems consistently and mediate confidently between the parties involved. In short, we give your project the energy it needs.

THE PROCEDURE OF OUR COOPERATION

You call, we come!

In critical situations we offer you fast support,
because we know: Speed is a decisive factor
in crisis situations to avert damage
and to bring focus back to the future.

SITUATION ANALYSIS & RECOMMENDATION FOR ACTION



CREATING TRANSPARENCY AND OPENING DOORS FOR REALISTIC SOLUTIONS

The first step is to gain an overview: Where exactly does the problem lie? At the technical, organizational or personnel level? Are strategic guidelines in place? Which stakeholders need to be involved?

Our consultants have a high degree of analytical competence, with which they quickly create clarity, define key drivers and realistically assess what is necessary and feasible to realign the project.

From this analysis and based on best practice examples, we derive an individual proposal for you – always oriented to our maxim of feasibility.

02

IMPLEMENTATION & CRISIS MANAGEMENT

Part of the solution is change. This can mean reorganizing structures, reassigning responsibilities or adjusting the timeline. With tight management and consistent decision-making, we ensure that the new direction is implemented quickly. At the same time, we remain flexible in case short-term adjustments are necessary – we implement all of this in close coordination with management and the Executive Board.

An important tool in this phase is clear communication: In addition to specialist knowledge and negotiating skills, our consultants bring a high degree of empathy and social competence to the table. Likewise, they are characterized by the necessary resistance to conflict and steer the solution in your favor even through difficult negotiation processes.

ADJUSTING THE RIGHT KEY DRIVERS

STABILIZATION

03

STRENGTHENED TOWARDS THE GOAL

Once the project is back on track, the stabilization phase follows: Are the measures sustainably effective or are further structural adjustments necessary?

Our work as de-escalation managers is done when the measures take effect, the project runs according to the realigned plan, and we confidently hand back control to those responsible in your team.

QUICK FACTS

Result: Your project is back on track and you are looking forward again – strengthened you continue your project.

Who for: Management and board members

Duration:

Situation analysis and recommendation for action:
from 1-2 weeks, depending on topic

Implementation & stabilization:
approx. 6 months, depending on topic

Cost: on request



WHY US

Our core business is the holistic transformation of organizations. With this experience, we support you in successfully implementing complex strategic transformation projects.

We are optimists for the future, believe in the sustainable and digital innovative power of SMEs, and see transformation as an opportunity for a successful European economy and a society worth living in. Based on this drive, we accompany companies with good concepts, creative ideas and effective product and service solutions to successful and resilient organizations.

In doing so, we also draw on our unique network of startups, technology partners and companies from business and science.

We are part of the All for One Group SE.

TRANSFORMATION EXPERTISE - SME FOCUS -
OPPORTUNITY ORIENTATION - PARTNER NETWORK

Let's get started.

Let's talk.

Frank Salomon
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